



# Business Engagement - BRM made simple Simon Kent

Sessió #####





Business Engagement - BRM made simple

# Background







### **IT Service Management**

• We've done a great job of Business As Usual





Catalunya

### **IT Service Management**

 But the business doesn't always see the value in Business As Usual





#### **IT Service Management**



**NEW** ways to engage with our business

colleagues

Guide

**Advise** 

#### **Business Technology**







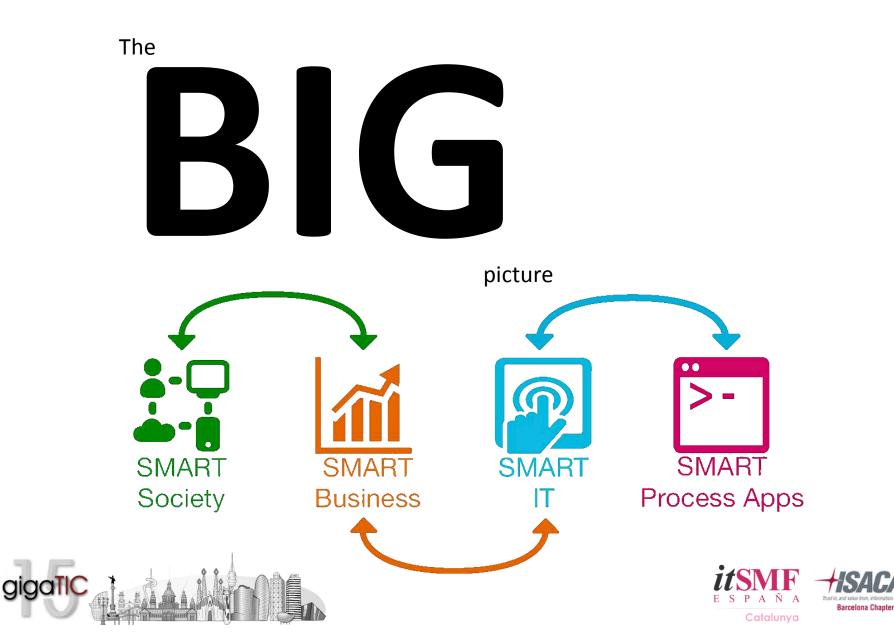
Business Engagement - BRM made simple

# **SMART ITSM**









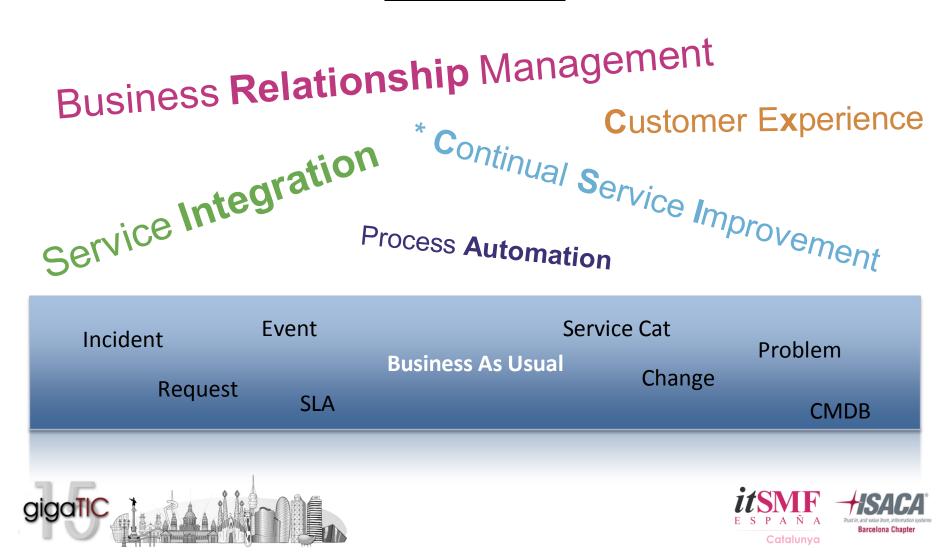


Do more with less and deliver outstanding service





**5 core tenets** 



## Business Relationship Management



ITIL 2011 Service Strategy



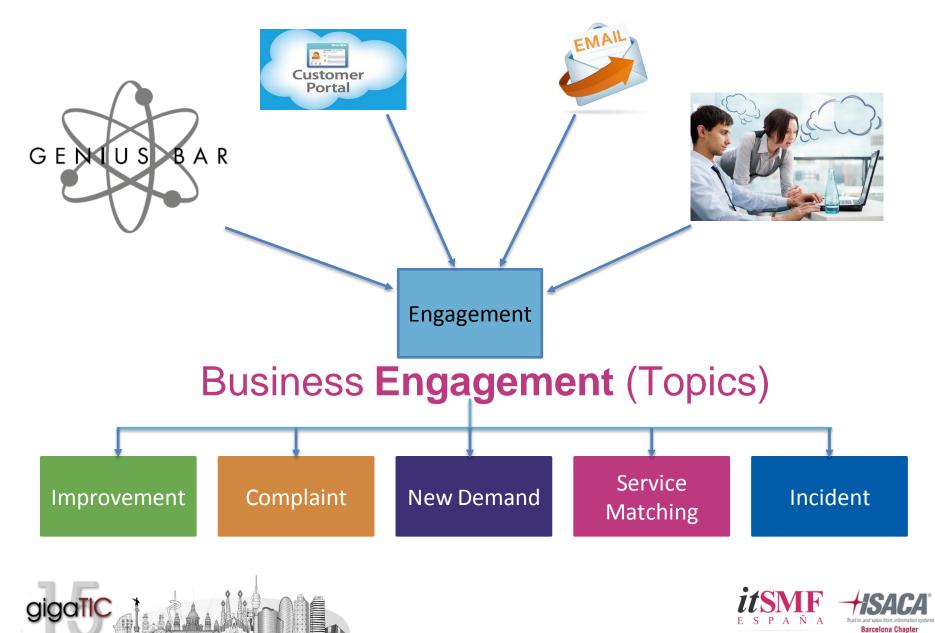
**BRM Role** 



NY based formed in 2013 10000 members

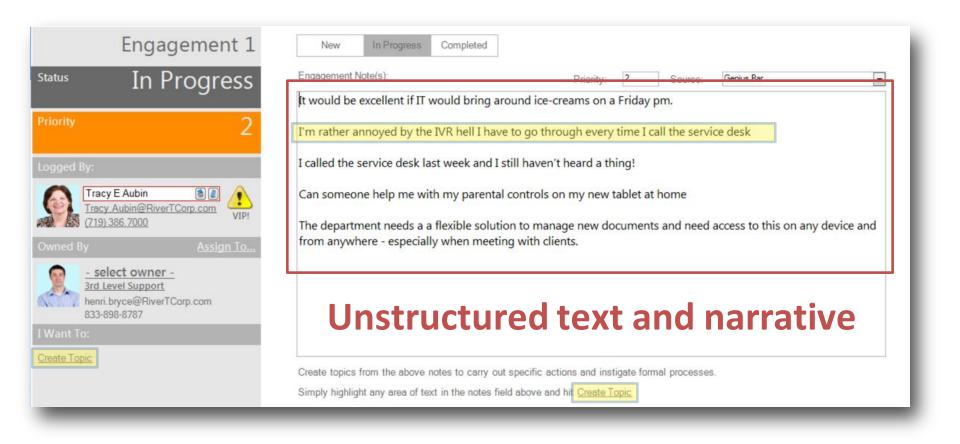






Catalunya

#### **Business Engagement**







### Business Engagement Topic (Complaint)

Торі	c 69 <u>Compl</u>	aint		New	In Progress	Completed
Status N	ew I'm rather ann	oyed by the IVR hell I have to go throug	gh every time I call the	e service de	esk	
Priority	1					
Logged By:						
Tracy E Aubin Tracy. Aubin@RiverTCorp.com (719) 386.7000	VIP!					
Owned By Assig	an To All Comments	Add Comment				
You Stoleware Support	This topic is cate	Bryce on 19/03/2015 11:50 gorised as a complaint but we do not need to inv Bryce on 19/03/2015 11:49	voke the formal Complaints	procedure.		*
I Want To:	We should give T	fracy a call and explain why we have the IVR bu	it also listen to any suggest	tions she may	have to enhance the	experience.
Link Service						
Add to Service Portfolio Pipeline Link to Application						
Start Complaints Procedure						
Create Incident or Request Add to Improvement Register						
Add to miprovement Register				-	_	-





#### Business Engagement Topic

I Want To:

Link Service

Add to Service Portfolio Pipeline

Link to Application

Start Complaints Procedure

Create Incident or Request

Add to Improvement Register



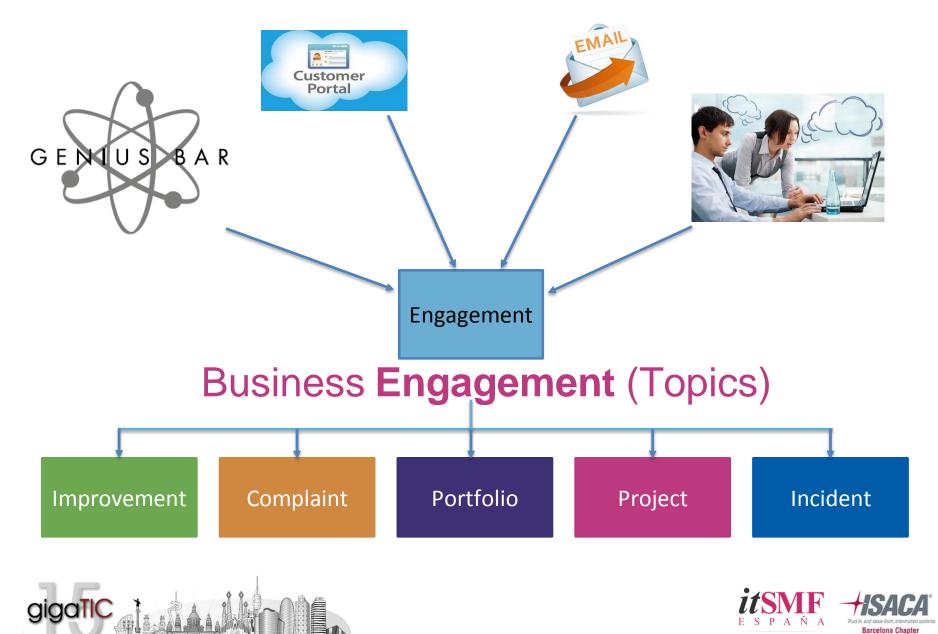


#### **Improvement** Register - CSI

Improvement 1				New	In Progress	Completed
Status	Category:		Priority:	Sou	ce:	•
Priority	Service:	8 e	Config Ite	m:	8	
Logged By: No Image - no email on record - - no phone on record -	Description:					
Owned By <u>Assign To</u> No Image You 3rd Level Support henri. bryce@RiverTCorp.com 833-898-8787						
I Want To:	Expected Outcome:					
	Cost Estimate:	]				
🧿 Business Goals 🚦 Approvals 🔚 Tasks 🤐 Journals		View •				







Catalunya



## Business Engagement - BRM made simple



gigaTIC



